

# Testimonials and Awards



- Overall Solutions Company: Crossroads Systems
- World's Best Storage Product: ReadVerify™ Appliance



- Excellence in Security Solution for Finance: TapeSentry®
- Excellence in Encryption Solution: TapeSentry®
- Excellence for its Access Solution: FileMigrator Agent (FMA™)



- 2008 Outstanding Award for Best Overall Solutions Company
- Network Products Guide 2008 Honors Rob Sims with Technology Industry's 2008 Most Valuable Performers Award



- Excellence in Access Solution: FileMigrator Agent (FMA™)

“The point of backing up your data is so you can recover it reliably. Ironically, many companies are concerned with the integrity of data recovery using tape. The Crossroads ReadVerify™ Appliance provides a comprehensive set of tools to improve the reliability of your tape environment. Recovering from tape is still the most popular disaster recovery solution used by end users. It makes sense to invest in technology that improves the value of tape to protect and recover data.”

~ Tony Asaro, Senior Analyst, Enterprise Strategy Group.

“Today, companies have to face the challenge of protecting increasingly larger volumes of data being created and stored at ROBO locations. Crossroads’ new ShareLoader® appliance takes an innovative approach to remote backup, restore and disaster recovery operations by combining the RTO/RPO benefits of disk-based backup with the option of physical tape or disk storage for end-user devices that contain business-critical information that is currently not protected.”

~Jon Toigo, CEO and Managing Principal, Toigo Partners International, August 2008

“Clearly designed to meet security, compliance and data loss prevention needs, Crossroads’ offerings provide our customers with innovative approaches to securing enterprise information, including a simplified way to unify and monitor security policies in a multi-vendor database environment. Crossroads’ technology bridges the gap between information assurance and database administration. With Intelligent Decisions’ long history of introducing cutting-edge tools in the public sector, we are excited to offer Crossroads’ excellent solutions to the US government.”

~Roy Stephan, CISSP, Director of Cyber Security

“We are proud to welcome Crossroads Systems as the newest member of the Cyber Security Industry Alliance. With its expertise in helping businesses store, manage and secure critical information assets to ensure both network resiliency and information integrity, Crossroads Systems will provide valuable insight to CSIA as we work with policymakers to minimize corporate and government breaches of personal and business data and increase consumer confidence in the reliability of our information systems.”

~Paul Kurtz, Executive Director, CSIA

“Crossroads ReadVerify Appliance has given us an important new tool to help ensure that the vast amounts of irreplaceable scientific data maintained at San Diego Supercomputer Center can be reliably archived and restored. RVA also gives us insight into ways we can improve the performance and utilization of our data management infrastructure and plan for future growth.”

~Bryan Banister – San Diego Supercomputer Center, SDSC



• Best Companies to Work For in Texas, 2008



• 2008 Hot Companies Award

"Farm Credit chose Crossroads' ReadVerify Appliance (RVA) because we need accurate performance metrics for our backups after migrating to an iSCSI storage area network and a Fibre-Channel (FC) based tape library. Our new environment is considerably more expensive, and we plan to use RVA to justify our purchases and make sure we get the best performance out of the new system."

*~Budd Trippet, Senior Network Administrator, Farm Credit Bank of Texas*

"As our business has doubled in the past year, so has our need for the most efficient backup process. Crossroads' ReadVerify Appliance offers peace of mind and the ability to proactively manage our tape media and drives. Additionally, we plan to use RVA as another layer of the verification of data integrity for our SOX audit."

*~Chad Kissinger, Co-founder and President, OnRamp Access*

"Crossroads ReadVerify Appliance has provided statistical data on the health of our tape storage infrastructure and allowed us to achieve significant improvement in the performance and utilization of our backup and archival resources. We can now evaluate and optimize all of our tape storage operations, resulting in substantial performance improvements. "

*~Rico Magsipoc – Laboratory of Neuro Imaging Chief Technology Officer, UCLA*

"We worked closely with Crossroads to develop an embedded router platform that can be used across all three library models. This partnership with the leader in storage routing allows StorageTek to cost-effectively find a flexible solution in connecting our new library models into the Fibre Channel SAN."

*~Gary Francis, StorageTek (SUN) Corporate Vice President, Automated Tape Solutions*

"Innovations like what we've seen from Crossroads Systems demonstrate the vibrancy and vitality of the IT security industry. They represent breakthroughs that will benefit our readers and, in turn, corporate users of technology."

*~Illena Armstrong, Editor-in-Chief, SC Magazine*



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